



## **Brian O'Toole Named President of The Trio Company's Newly Formed Retail and Commercial Division**

**The leader in healthcare accounts payable recovery services launches new division to focus on retail and commercial clients.**

EAST NORWICH, NEW YORK-April 21, 2006- The Trio Company announced the President of their newly formed retail and commercial division, Brian O'Toole. With a proven track record and more than 20-years of experience in the Accounts Payable Recovery industry, Mr. O'Toole provides vast knowledge and expertise to lead this division. The Trio Company is an established leader in the Northeast for Healthcare Financial Management and Accounts Payable Recovery Services, and is excited to offer the same individualized services to a new line of business.

Since the mid 1980's, Mr. O'Toole has held the title of Director as well as Executive Vice President for one of the Nation's largest audit recovery firms. While in these positions, Mr. O'Toole was responsible for overseeing all U.S. audits, establishing new global clients, as well as increasing revenue on large pre-existing accounts in the retail, commercial, and government lines of business. Some previous clients that Mr. O'Toole has worked hands on with are; Kmart, Federated Department Stores, Bell South, Estée Lauder, Staples, Pratt Whitney, the U.S. Government, and General Electric just to name a few.

Financial results for clients are maximized, as The Trio Company's philosophy is a team approach with an experienced executive involved in each and every financial project. *"Our recovery service programs are tailored to each individual client based upon their individual needs,"* said John Stahl, CEO and President of The Trio Company. *"We have a real focus on building relationships and providing professional and individualized service to all of our clients."* Mr. Stahl explained that all fees are on a contingency basis, **"No Recoveries, No Fees!"** There is only a cost for The Trio Company's services when a recovery has been made.

With an extensive client list in the Healthcare industry, The Trio Company's latest division has recently worked with well-recognized companies such as *Footlocker, Party City, and Tiffany & Co.* on various recovery projects. If the early accomplishments of The Trio Company's latest division is any implication of what to expect down the road, we may see it rival the success of it's sister division in healthcare.

The Trio Company has revolutionized the accounts payable recovery process in the Healthcare industry and will likely do the same for the Retail and Commercial industries. With innovative ideas and attention to detail, The Trio Company can assist any business that is serious about enhancing their financial management and "Recovering What Is Rightfully Theirs." For more information visit <http://www.thetriocompany.com> to see how you can benefit from partnering with The Trio Company.

**FOR MORE INFORMATION, PLEASE CONTACT**

John Stahl  
CEO & President  
[Jstahl@thetriocompany.com](mailto:Jstahl@thetriocompany.com)  
516-624-0021

Brian O'Toole  
President of Retail & Commercial Division  
[botoole@thetriocompany.com](mailto:botoole@thetriocompany.com)  
516-647-3469