



We Recover What Is Rightfully Yours!

FOR IMMEDIATE RELEASE

THE TRIO COMPANY FORMS STRATEGIC ALLIANCE WITH FISCARE RECOVERING LOST CASH THROUGH THE REVENUE CYCLE

The Trio Company is pleased to announce the forming of a strategic alliance with the **Fiscare Company** a management-consulting firm specializing its services on the revenue/billing side of the healthcare industry.

Fiscare provides a wide range of consulting services specifically in the area of **Financial Management** and **Revenue Enhancement Services**. **Fiscare** is comprised of seasoned professionals with in-depth experience in the billing and collection of accounts receivable, preparation of costs reports and appeals, and the overall financial operation of Healthcare Facilities nationwide.

Mr. Robert J. Bianchi is the President of **Fiscare** with thirty years experience in the Healthcare Industry. He was a principal with the public accounting firm of Deloitte & Touche and served as their National Director of Reimbursement for four years.

For selected projects the **Fiscare** team presents an array of recommendations that are chosen by the client for implementation by **Fiscare**. They work diligently with the healthcare facilities' staff to assure they gain a full understanding of the selected projects from start to finish.

The Trio Company is currently the premier provider of Accounts Payable Recovery Services in the Northeast specializing in the healthcare industry. We analyze payments made to your vendors to detect and perfect claims regarding overpayments, discounts, credits, pricing, sales/use tax and duplicate payments.

The Trio Company has now positioned itself as the most dynamic recovery firm in the industry by covering all areas of recoveries in the healthcare industry no longer limiting its scope to only the Disbursement areas.

We welcome the opportunity to meet with you to discuss the many ways we can **"Recover What Is Rightfully Yours"**.

For more information regarding the services that **Fiscare** can provide to help you **RECOVER LOST REVENUE** please go to: www.thetriocompany.com.

FOR MORE INFORMATION, PLEASE CONTACT

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FISCARE LISTING OF SERVICES

Reimbursement

- **Medicare / Medicaid Appeals**
 - **PRRB Jurisdiction Appeals**
 - **Exempt Unit - Budgets & Projections**
 - **Outpatient Settlements**
 - **APC Projects**
 - **Tricare/Champus Filing**

- **Medicare Part A Hemophilia Add On**
 - **Medicare pays for high cost drugs administered to patients with Hemophilia or Blood Clotting Disorders**
 - **Recovered in excess of \$2,000,000 in additional revenue for hospital clients**

- **MCCR (Managed Care Contract Review)**
 - **Assure that all HMO payment agree to contracted amount and all add-ons are properly billed and recorded**

- **Charge Description Master (CDM)**
 - **Review CDM for HCFA Compliance**
 - **Assure all procedures are coded correctly, i.e., HCPCS and ICD-9**

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